



**WESTCHESTER COUNTY CHAPTER, THE ARC NEW YORK
72nd ANNUAL MEMBERSHIP MEETING**

June 8, 2021
Virtual Broadcast

Attendance: Members of the Westchester County Chapter, The Arc New York and guests.

Call to Order: President Kyle Cahill called the meeting to order at 5:02PM. A quorum was present.

Approval of Minutes: Kyle Cahill asked for approval of the minutes from the September 15, 2020 Annual Membership Meeting. Mark Glucksman moved to approve the minutes; Ruedi Laager seconded, and the motion passed unanimously.

Treasurer's Report: Mark Glucksman reviewed the year ending December 31, 2020 for The Arc Westchester. The organization finished the year with \$53,866,051 in revenue and \$52,655,225 in expenses. Total liabilities and net assets were \$51,343,623. Sixty-Two percent of the revenue received came from Medicaid and Medicare. Over 93% of the organization's resources were spent on direct services and only 7% was spent on administrative costs throughout the last year.

Ruedi Laager moved to accept the Annual Treasurer's Report; Mark Glucksman seconded, and the motion passed unanimously.

The Arc Westchester Foundation Report

Foundation Board President, Reudi Laager reported the Foundation's mission to increase public awareness and raise financial support from the community in order make contributions to programs and services for individuals supported by The Arc Westchester. 2020 was a successful year given challenges we faced. We strategically repositioned our regular fundraising events and our annual outreach allowed us to surpass our 2020 goals. Mr. Laager stated he wish to applaud Tibi and Kyle together with their teams for their exemplary leadership throughout the past year.

Foundation Executive Director Nancy Patota prefaced her report expressing deep gratitude to our family of supporters for their commitment and support. We were able to provide safety and sanitizing equip, enhanced pay for our frontline workers, lunches and dinners for support staff, as well as games and electronics to individuals.

Ms. Patota reported that the 2020 financials reflect a very successful year; ending with total net assets of over \$6 million, total revenue over \$2.7 million and giving the chapter \$981,421 for their program and operational costs not funded by the government. In 2020, the Foundation

held its cost to raise a dollar 13%, well below national average, therefore over 87% of the value of donations is available for the direct benefit of The Arc Westchester. There were two new inductees to The Galaxy of Stars which recognizes donors with cumulative giving exceeding \$250,000; Mr. John Walker and his beloved late wife Susan Walker and the Estate of Luzina Hope. Mrs. Virginia Donovan was recognized as a Super Star for her contribution of \$750,000 to the Foundation. We are firmly on track to meet and exceed our 2021 goals.

Elections and Oath of Office: Kyle O'Loughlin-Cahill, President Elect read the following list of nominations as presented by the Nominating Committee to be acted upon by the Chapter membership at its Annual Meeting on June 8, 2021:

1. Robert Bernstein is nominated for a three-year term on the Board.
2. Debra Bornstein is nominated for a three-year term on the Board.
3. Katharine Conroy is nominated for a three-year term on the Board.
4. Carolyn Holodak is nominated for a three-year term on the Board.
5. Steven Masket is nominated for a three-year term on the Board.
6. Robert Nuccio is nominated for a three-year term on the Board.
7. John Barrett is nominated for a two-year position on the Nominating Committee.
8. Mark Glucksman is nominated for a one-year position on the Nominating Committee.
9. Sarah Phelan is nominated for a two-year position on the Nominating Committee.
10. Danusia Pawska is nominated for the position of Secretary of the Board.
11. Robert Nuccio is nominated for the position of Treasurer of the Board.

Kyle Cahill asked for a vote in favor of the slate of nominees. Ruedi Laager moved to approve the nominations; Mark Glucksman seconded, and the motion passed unanimously.

It was noted that in light of remote nature of this Annual Meeting, the elected directors, officers and members of the Nominating Committee will submit written attestations of acceptance and commitment to their elected positions.

President's Remarks: Kyle Cahill reflected on this past year with its many challenges. The pandemic continues to impact our daily lives in a variety of ways. Our hearts are still very heavy when we think about The Arc Westchester family members we lost due to covid-19 virus; one staff member and two long-term board members will be forever in our thoughts and prayers. The health, safety and well-being of the people we support are our top priority. We are grateful to our business partners who continue to support our employment programs. Kyle gave thanks to Tibi Guzman, The Arc of Westchester Executive Director and CEO, for her unwavering leadership and professionalism during this past year.

Kyle expressed her gratitude to board members and staff for their encouragement and guidance through her first year as president. We welcome two board members, Robert Bernstein and

Deborah Bornstein to a three-year term on our board and farewell to two long-time board members who are stepping down, Patricia Capurso and Sarah Phelan.

Executive Director's Remarks: Tibi Guzman expressed sincere gratitude to Kyle Cahill for her confidence in our leadership support during one of our most challenging times during our 72-year history. Our workforce heroes continue to ensure that the safety and wellbeing of our individuals by following proper hygiene procedures, wearing of masks and social distancing. We continue to update our Strategic Plan designed to move us forward with the reopening of our day program, increase residential community outings and additional preschool classes. We have made it an urgent task to facilitate access to the Covid-19 vaccine to all individuals we serve and our staff. A vaccine education program was developed and executed to inform our staff about the benefits of the vaccine and preventing the spread of the virus in the workplace.

We are facing challenges with staff shortages and funding. As a result of the fiscal position of OPWDD, we are going to experience drastic funding cuts in Medicaid and other state funding streams. The Arc NY gave us a platform to easily share our voices with state representatives and we appreciate your participation in these advocacy efforts which are critical to the future services for all individuals with developmental disabilities and their families. Together we will get through this and together we are stronger.

The Richard P. Swierat Advocate of the Year Award: Tibi Guzman announced the 2021 Advocate of the Year Award winner, Diana Hirt. Ms. Hirt has displayed outstanding leadership and advocacy skills. She is a team player, assists staff with webinars and Zoom, all while speaking up for herself and others.

Special Retirement Recognition: Fran Porcaro, Assistant Executive Director of Educational Services is retiring after more than 51 years of service. She is a dedicated and energetic leader of our Children's School of Early Development. In the early years, Fran fearlessly advocated for us to be the first agency in Westchester County to receive funding that would provide services to infants and toddlers in their own homes. She has always believed the early intervention was the key to successful outcomes for children. Fran also fought to gain approval to bring preschool aged children from center based classrooms to preschools in the community. Fran's vision of a small golf outing turned into a successful annual event. Golfing for Kids has emerged and has raised over \$3 million since it began 21 years ago. Through Zoom, Fran expressed her gratitude to her family and friends, especially her husband Eugene. Fran stated that all these years the Children's Schools have been blessed with the talents offered by so many committed professionals. The Arc Westchester Board and administration deserves credit as well for their continued support of the school. This isn't goodbye, Fran will see you on the golf course at Golfing for Kids.

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Adjournment: Kyle Cahill asked for a motion to adjourn the Annual Membership Meeting. Mark Glucksman moved to adjourn the meeting; Ruedi Laager seconded, and the motion passed by unanimously. The meeting adjourned at 5:37PM.

Minutes respectively submitted by Anna Ciraco, Secretary.