





Arc of Westchester's Mission

To empower children and adults with developmental disabilities to achieve their potential based on personal choices, abilities and interests. This is accomplished through person-centered services, support to families, advocacy and leadership, which together inspire the community to value the inclusion of people with developmental disabilities.

Arc of Westchester Foundation's Mission

To increase public awareness and to raise financial support from the community, generating income through long-term investments and distributing funds to support services for people with developmental disabilities in Westchester County.



Artwork used in this Annual Report was produced by artists who submitted their pieces to a gallery265 event. For more information please visit the gallery at www.westchesterarc.org.

From our President and Executive Director



n last year's annual report, we wrote to you about our pride in the way people responded during a very difficult year. When we received word that the state's deficit reduction plan would cut 10% in services for people with developmental disabilities, we were alarmed that this move could threaten our ability to provide person-centered, integrated, community-based services that we have fought for so many years to achieve. And so, we acted and you responded, through your letters, your time and your donations.

The progress of individuals with intellectual and other developmental disabilities has always been tied to key federal and state legislation affirming their rights as citizens and creating new programs to address their unique needs. Federal legislation such as the Rehabilitation Act and the Americans with Disabilities Act marked enormous strides forward. In New York State, legislation creating the first community residence program, a separate Office for People with Developmental Disabilities and the Health Care Decisions Act for Persons with Mental Retardation are just some of the legislative accomplishments which have dramatically improved the lives of the people and families we serve.

Arc of Westchester has always spoken up to educate members of the respective legislatures on issues of concern to persons with developmental disabilities and the providers of services for these individuals. Arc of Westchester undertakes these efforts in conjunction with The Arc on the federal level and NYSARC Inc. on the state level.

We were determined during the past two years to come together and be heard to preserve important legislative accomplishments.

All your efforts in 2009 gained momentum in 2010. Our parents and families, our self-advocates through the Customer Services Council, members of our board and staff, our donors and other nonprofit organizations in our community all joined in this important effort. Hundreds of letters became thousands of letters. Members of our Customer Services Council testified before the legislature not once but many times and came back beaming with their accomplishment. Family members made visits to Albany to tell their stories about what it means to their children to have early education, job opportunities, safe residences and Medicaid coordination.

As we write, the impact of the budget decisions are still not clear. What is clear is that we came together and that we were heard. For that, we thank you for a very good year.

Sincerely,

Sheryl R. Anothen

Sheryl R. Frishman President

Annan P. Surein

Richard P. Swierat Executive Director



The Children's School for Early Development has classes in community-based settings throughout Westchester County, including the Country Children's Center in Katonah. The children learn, play and build social skills.



It's Halloween time and that means fun parties and friendship-building for boys and girls at the Country Children's Center in Katonah.

The Children's School for Early Development

A rc of Westchester's Children's School for Early Development provides educational, social and support services for children, from birth to five years of age, and their families. In keeping with Arc of Westchester's mission to promote community integration for people with developmental disabilities, our Children's School is the largest provider of community-based services for children with developmental disabilities in Westchester County.

Early intervention services are delivered entirely in community settings, and more than 80 percent of the pre-school children whom we serve attend community schools. In addition to our inclusion classes, at local nursery schools and child care centers throughout the county, self-contained classes are provided at our center in Hawthorne for youngsters that require this level of intervention. In 2010, more than 300 children were served by The Children's School for Early Development.

The team of professionals at The Children's School consists of over 100 staff members, including teachers, speech pathologists, physical and occupational therapists, and certified social

workers, along with many others who are dedicated to creating a positive impact in the lives of the children who attend the school. The Children's School continues to grow and expand its programs. In 2010, a new full day inclusion class was opened at Weekday Nursery School in New Rochelle.

The Children's School for Early Development often becomes an important resource for parents and

"We know Zachary has the potential to work one day and possibly live independently, but we know that potential can not be achieved without the support that EI services provide."

others in the community offering monthly parent workshops and presentations in inclusion programs at schools. The Staff at the Children's School are always on the forefront of new information and opportunities and remain active with many outside partners, including the Carbone Clinic, Rutgers University Teacher "Peer Partners" program and the Westchester County Department of Health offering their expertise to examine and revise the "Standards and Practices for Early Intervention."

> This past year also offered many other opportunities for staff to continue training on the new IEP documentation as well as mentoring students from area colleges and universities.

> Yet with all its successes, this year so many discussions seemed to center around the New York State's budget proposal to cut funding—especially in the area of Early Intervention. Parents with children currently in Early Intervention programs joined those from prior years to voice their concerns regarding these devastating cuts and the impact on services. One parent describes her son Zachary and how important El services have been: "These services have made a huge difference in his life. He is walking, communicating, and functioning at a much higher level that he would be

without EI services. While he is still delayed, we know that his delays would be much more profound without these services. We cannot begin to explain how much we love him, and how important and valuable he is to our family. We know Zachary has the potential to work one day and possibly live independently, but we know that potential can not be achieved without the support that EI services provide."



a. .



to view this new transition website, go to www.westchesterarc.org



Welcome to the complex and sometimes frustrating world of transition planning for students with intellectual and developmental disabilities. With the support and guidance of Arc of Westchester's Navigation Team, this web site has been created by parents for parents. Our hope is that by breaking the transition process down into small, sequential steps, you will feel informed, empowered and able to connect your child to the important adult services they will need to live a full and happy life within their community.

So let's get started!

Aaron is employed at Roland's Auto Body located in White Plains, NY. He assists a team of mechanics that specialize in restoration of automobiles. Aaron is a model employee who is knowledgeable, conscientious and a real team player.



Life After High School

This past year Arc of Westchester developed a web-based approach for parents and educators to access information critical to understanding the eligibility process. This "transition website" walks parents and educators through the complex and sometimes frustrating world of transition planning for students with developmental disabilities. Tara Klein, transition consultant with the Arc of Westchester and the parent of a 16 year old with special needs, narrates video clips on the complex web of government agencies and the long and often frustrating application process.

The site guides parents through this process by breaking the transition planning process down into small, sequential steps, helping parents feel informed, empowered and able to connect their child to the important adult services that they will need to live a full and happy life within the community. Visit Arc of Westchester's website at www.westchesterarc.org to access the transition site.

Discovering life after high school can be difficult for any student. Arc of Westchester's staff work closely with students to discover their strengths and explore their options for success. Person centered planning is often incorporated. This process identifies the capacities, interests and dreams that young people have, and develops strategies and supports to realize them. This planning serves as a guide as students prepare for life after high school. The opportunities available to students include finding and maintaining a job and participation in the community through volunteer and social activities.

Arc of Westchester's Wellness Center can also be an important resource for young people. The Center's staff works individually or in a group setting to help build skills for successful transition. The Center offers a range of clinical services to help young adults address their daily challenges while encouraging a healthy lifestyle. Services include occupational therapy, physical

> therapy and psychotherapy. These services can be offered on a onetime basis or through ongoing treatment.

> For many students, finding the right job is the ultimate goal. Arc of Westchester is committed to achieving the highest degree of self-reliance consistent with the personal abilities and choices of individuals with developmental disabilities. Acquiring and retaining meaningful employment is critical to such independence in adult

life. Our career services offer personalized career planning, training, job placements and employment-site coaching. Emphasizing community-based employment, we explore the interests and aptitudes of the people we serve, and then match them to work opportunities. Over the year, Arc of Westchester has partnered with approximately 250 businesses in the county. Currently more than 200 individuals are working in the community.

Discovering life after high school can be difficult for any student.

Residential Services



Wow-I have been coming to Arc of Westchester since 1974. I'm 56 years old and live in Ossining. New York in a group home with 5 other people. The people in my home and Arc of Westchester are like my second family because my Mother lives in Florida and I don't get to see her the form

To one to Arc of Westchester every day and work in the cafe, cleaning the tables and keeping the cafe near. The money I make is important to me and I know that any cuts in government spending to people with disabilities will affect me directly. This makes me angry!

This makes me angry! Even though Arc of WestChester has given me a lot over the years, I try to give things back. Tam on the Customer Services Committee where we talk about services we need and make things happen. I get to help others, who can't express themselves well. We have work and to ban the word "retarded," People with disabilities don't use that word and don't want other people using it. I show now need need to be word to be an the I also try to keep pretty busy. My favorite thing is to listen to opera. La Traviata being my favorite. I also love all kinds of music and play piano and the clarinet and use the computer.

Living in the group house which is supervised 24/7 has given me the opportunity to listen to my music, spend time with my second family, get me to my job and feel good about myself.

It would be terrible if these services disappeared. I would lose my job, life would be dull and boring and I'm worried what will happen to me. We also have to need educate other people about the services we receive and what terrible things might happen if the cuts get worse.



Medicaid Service Coordination



www.westchesterarc.org

www.westchesterarc.org

Anne... David has hragging rights. He is a Special Olympian. Sports have been one of the ways backetchil, ice hockey, and are not only taught omfolger. At 20. David, when we have not only taught omfolger. At 22. David, when this self octave and formed and the self of the self of the self of the one of the self of the self of the self of the one of the self of the self of the self of the one of the self of the self of the self of the one of the self of the self of the self of the one of the self of the self of the self of the off of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the self of the self of the self of the off of the self of the off of the self of the self of the self of the self of the off of the self of the off of the self o

the Choice Program offered by Arc of Westchester Five days a week he is given the opportunity to learn about community, develop his personal skills, explore job opportunities, and learn about self-advocacy.

The terrer is about a serie and the series of the series o ported employment at Marshalls and Stew Leonard's. Heroughout it all our Employ has grown and thrived. David's older sizes, Carrie, and younger sizes. Emily, are been able to move on which lives. They have incohers are involved with hit hit, it will be they are or his caretakers and that the services he receives have liven him opportunities to expand his horizons.

We have been involved with Arc of Westchester for many years and are extremely grateful for the benefits we have received. I have become endocated about the many insues that people with disabilities. I have of the Westchester County Down Synar Co-Chairperso Group. Our lives are dedicated Syndrome Support Group. Our lives are dedicated Syndrome Support Group. Our lives are dedicated Syndrome Soria and Freeenily took a morely ourselves. In fact, Joe and knew that David I had a strong and dedicated support team to guide kim while we were away. Cuts to all of the services David and kide like him

support team to guide him where a strong and identicated Cuts to all of the services David and kids like him receive are devastating. Over the years, the service standing alice of the past and Medicaid Service Coordination has guided services. One day the team will help him find a job and assist him in hiving in a group home. But-we all must speak up and be heard.



Early Intervention Services

Our most vulnerable populations are at risk of losing life essential services."

Thriving at age 3 !!

Our Nicole Lauren weighed 14.8 ounces when

Her journey from the Newnal Unit of Albert Enstein Hospital to Blythedale Children's Hospital continues now with the Early Intervention Services coordinated and supplied by Arc of Westchester.

Nicole receives Occupational and Physical Therapy, Speech and Feeding Therapy, Vision Services and Special Education instruction. Ten hours of therapy each week has enabled her to socialize with children her age, attend nursery school and meet major milestones in her growth and development. and development.

Nicole's highly professional, caring and teole's highly professional, caring and ompassionate care givers now face the ossibility of deep salary cuts if the Medicaid tashes to Early Intervention Services become a sality. Her life would change dramanically when syments to these therapists are under funded nd we lose their talented services.

Abby, Nicole's Mom and a Board member of Arc bby, Nicole's Mom and a Board member of Ar of Westchester, knows what it is when EI ervices are not available. Her brother Stuart, a person with developmental disabilities received none of these services and now needs a lifetime of special services.

www.westchesterarc.org



Nicole Lauren & Jeff

We want our lawmakers to be se vulnerable populations. Although Nicole is a determin we need the contin our government to he and children like her live healthy and fulfilling lives.

Arcwestchester

To read these stories and learn more about all the services that Arc of Westchester offers, visit our website at www.westchesterarc.org

Our Stories ... Our Lives Advocating for Services

A rc of Westchester is fighting to preserve funding for critical services.

These across-the-board cuts will directly influence the more than 1600 individuals whose lives are affected daily by these critical services.

As Jeff Reuben, father of 3 year old Nicole Lauren, born prematurely at 14 ounces and receiving Early Intervention Services funded through Medicaid,

said, "Our most vulnerable populations are at risk of losing life essential services."

Jason, age 36 with Down syndrome, co-wrote *Count Us In* when he was 19 years old. He is still fighting to be "counted in," to be a viable member of his community, to live an independent life. The same is true for Patsy and

Lois who recently celebrated 25 years of marriage. They work, vote and advocate for those who cannot advocate for themselves.

Jennifer and Hartley, also married, have been helped by their job coaches to secure employment and now have the opportunity to look forward to every new day. David Suss, now 56, lives in a group home, loves opera, and is fighting hard to have the word "retarded" banned.

The lives are different, the stories are different. But what binds all of these families together are these services that enrich their lives and enable them to expand the possibilities.

Aaron Frishman, who is 10 and has autism, spends occasional time in Respite House to give his Mom, Dad, brother and sister time to renew their energy and focus on their own lives. Now that Samantha Makris is living in a supervised apartment, her parents, Peter and Anna, can take a vacation and pursue their own interests.

Jordan and Barbara know that they now "have a plan."

Jordan works on his social skills, loves to "invent" things and has even spent time at a college living in a dorm. Anne, David's Mom, knows that even though her son has Down syndrome, chances are good that he will get a job and one day live in a supervised group environment.

The lives are different, the stories are different. But

what binds all of these families together is the fact that organizations like Arc of Westchester have provided services to enrich their lives and to enable them to expand the possibilities. Real and intended government cuts that fund many of these programs and services can devastate the progress that is being made by these miraculous people. We all must speak up and be heard.



The Customer Service Council

The Customer Service Council is a board-level group that is comprised of individuals with developmental disabilities. The Council represents all of the individuals who receive services from Arc of Westchester. The Council directly contributes to decisions on Arc of Westchester's strategy and operations.

At The Gleeson-Israel Gateway Center there is a room designated for the meetings and activities of The Customer Service Council and all of the self-advocates at Arc of Westchester.

From our Customer Services Council



2010 was a very challenging year for the Customer Services Council. The year started off promising with the elections and plans for the future. When the state budget issues hit, the main concern last year for us centered on self-advocacy and how the state budget would affect our lives. We feel our efforts may have contributed to keeping the budget from being even worse for those with developmental disabilities. We feel that sending a message to Albany through all of those involved with Arc of Westchester, along with the Self-Advocacy Association of NYS (SANYS) and other agencies, that we want to be heard and contribute to more inclusion for all may have made a difference.

The Council will continue to speak up and be heard. Although I am leaving my presidency post, I remain committed to the Council's future. Last year we started a Halloween dance that was very successful. The event raised money and was fun for all who attended. I encourage the Council to develop new events and creative ways to raise even more money. When Arc of Westchester goes through its logo change, I propose the Customer Services Council be involved in a special way to honor this important change.

I would like to thank everyone here at Arc of Westchester for working with us, and I encourage all members of the Customer Services Council, as well as all the individuals who receive services from Arc of Westchester, to join with our community to strive for even more in our future. Together, we can climb mountains.

Vasqual Dinese

Pasquale Ginese Customer Services Council President

2010 Highlights



130 families Over and social service professionals received practical advice on a broad range of issues affecting individuals with developmental disabilities during Arc of Westchester's Annual Family Resource Day, held at Arc of Westchester's Gleeson-Israel Gateway Center in Hawthorne, NY.

Representatives from over 26 state and local organizations participated in a resource vendor fair providing information on healthcare, financial and legal planning, job opportunities and recreational programs.

At the right: Arc of Westchester's Employer Recognition Breakfast honored more than 26 local businesses and civic groups for their support in hiring people with developmental disabilities. From left: Timothy lodoni, Westchester County Clerk; Ric Swierat, Arc of Westchester Executive Director; Rob Astorino, Westchester County Executive; Jim O'Toole; Larry Gottleib, Westchester County Director of Economic Development and Kevin Plunkett, Westchester Deputy County Executive.

At the Bottom left: Mashal Gonzalez, Transitional Services, Director Arc of Westchester with Neil Boyle, Director of Vocational and Transitional Services, Devereux Foundation presented at a Transition Conference.

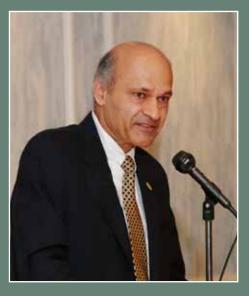






NYSID (New York State Industries for the Disabled, Inc.) recently awarded Arc of Westchester/e-DocNY employee Christopher Santacroce with The 2010 "Joslin Outstanding Performers" award honoring individuals with disabilities for consistent, impressive performance in the workplace.

2010 Highlights





Top Left: Mohan Mehra, former Arc of Westchester board member, has been elected president of the board of directors for The Arc. The Arc of the U.S. is the leading national organization advocating for children and adults with intellectual and developmental disabilities. It is a membership organization with over 900 local and state chapters, including Arc of Westchester, across the country.

Top Right: Arc of Westchester held "All Media Art Exhibit" Pen, Brush, Needles, Tools, Camera. At the gallery's reception is Susan Green (left) with her mother, Mary Green. Susan Green's painting "A Sea of Circles" received 1st place recognition.

At the right: Another exhibit "Side by Side" featured the work of community artists along with artwork from people with developmental disabilities from agencies throughout Westchester. Jane Carmody's "Paint Cans" received 1st place recognition.





On the left: Staff Recognition was held on December 16, 2010. We are very proud of the dedication and commitment to the individuals we serve. At left: the employees who served for 25 years: Cassandra Hicks, Day Habilitation; George McCarthy, Residential Services; Celeste Boykin, Day Habilitation and Bob Yoli, Residential Services.

Arc of Westchester Foundation



Larry McNaughton

President

he Arc of Westchester Foundation, created in 2003, is now more than seven years old. Its record of success includes a successful capital campaign that raised over \$8 million in gifts and pledges for the new Gleeson-Israel Gateway Center and a Fund for the Future to help secure the financial security of programs. A wall in the Gleeson-Israel Center lists our generous donors, in alphabetical order, to thank them for joining in to make the new building possible and to establish the Fund for the Future.

In 2010, The Foundation raised funds through Golfing for Kids, the Bresnan Bike Tour, A Matter of Taste, and contributions from foundations, corporations and individuals to support operational and program needs of Arc of Westchester.

100 Legacies Campaign:

Over the years, far-sighted friends who remembered the organization in

Anne Sweazey Executive Director

their wills have enabled Arc of Westchester to keep up with the evolving needs of people with developmental disabilities. Because of them, lives have been made more fulfilling, happy and productive.

In 2010, the boards of Arc of Westchester and Arc of Westchester

Foundation approved a **100 Legacies Campaign** with a goal of 100 new legacies and legacy commitments in two years.

As of April 2011, these are the people who have joined our campaign by telling us about their legacies to Arc of Westchester or Arc of Westchester Foundation:

- 1. Larry McNaughton
- 2. Angela McNaughton
- 3. Katharine Wilson Conroy
- 4. Susan Walker
- 5. John Walker
- 6. Anne Sweazey
- 7. Sheryl Frishman
- 8. Robert Rosman
- 9. Gabriel Rubino
- 10. William Jarad Horton
- 11. Mary Green
- 12. Joseph F. Vandernoot
- 13. Rita Ross
- 14. Mort Ross
- 15. Marion L. Silbert
- 16. Louise C. Weston, Ph.D

We invite you to join us. Adding your name to that list will communicate your values to future generations

SNAPSHOT OF 2010 FINANCIAL STATEMENT

	2010	2009
Balances		
Supplemental Needs Trusts	\$761,232	\$641,663
Funds for the Future	\$1,302,892	1,152,601
Other Assets	\$1,167,801	\$1,197,905
Total Net Assets:	\$3,231,925	\$2,992,169
Total Fundraising Income	\$1,171,267	\$2,218,712

In 2010, the Foundation was able to transfer \$554,539 to Arc of Westchester, representing donations to programs and for the building fund. The variation in income from 2009 to 2010 was due to receipt of the estate of Annette Edwards in 2009.

Arc of Westchester Foundation



The 10th Annual Golfing for Kids Event honored The Spitzer Family for their longtime support of The Children's School for Early Development. Tony Rizzi, event chairman, presented them with a painting created by a student with developmental disabilities in Arc of Westchester's art program.

We would be happy to discuss the use of a supplemental needs trust to benefit someone you love as part of your overall financial and estate plan.

Special Friends:

Many people contributed their time and energy to raise the donations that make Arc of Westchester programs outstanding. Foundation Director, Justin Israel, raised nearly \$20,000 from a special mailing to his friends and associates asking them to renew their membership.

and set an example for others to make similar gifts. The Foundation office will be happy to discuss your gift plans with you and give you a list of experienced attorneys in case you do not yet have a will.

Pooled Supplemental Needs Trusts:

These trusts are available to family members and others who want to assure quality of life for people with developmental disabilities. The Foundation now administers seven supplemental needs trusts. They are held in trust, invested for moderate growth and income, and disbursed according to the needs of the people benefiting from the assets.



Ric Swierat, Arc of Westchester executive director; Mary Calvi, CBS News anchor, and Fran Porcaro, The Children's School for Early Development director, at the 10th Annual Golfing for Kids Benefit.



Bikers with the Bresnan Bike Tour rode from New York to Vermont to raise funds for the Arc of Westchester Foundation and Special Olympics New York Hudson Valley Region.

Board member, Laura Saggese, inspired the creation of a new group, the Young Professionals of Arc of Westchester Foundation. The Young Professionals, age 20 to 35, serve as Arc of Westchester ambassadors, building awareness of our mission through their business associates, family and friends, and raising much-needed funds for Westchester Arc programs. The Committee's work gives young professionals the opportunity to develop leadership skills in a philanthropic environment.

Arc of Westchester Foundation



Peter Herrero and Adrienne Arkontaky again chaired Matter of Taste which has become a much-anticipated event. Honored that evening were Ann Manzi and her family for their many years of leadership and financial support and Stephen Palm for his generous business partnership. Net proceeds from the event exceeded \$123,000.

The Young Professionals use their time, talents and many contacts to strengthen the Arc of Westchester's mission. They provided all the materials and instruction for our artists to make hand painted sneakers. Some very cool creations are on display in Gallery 265.

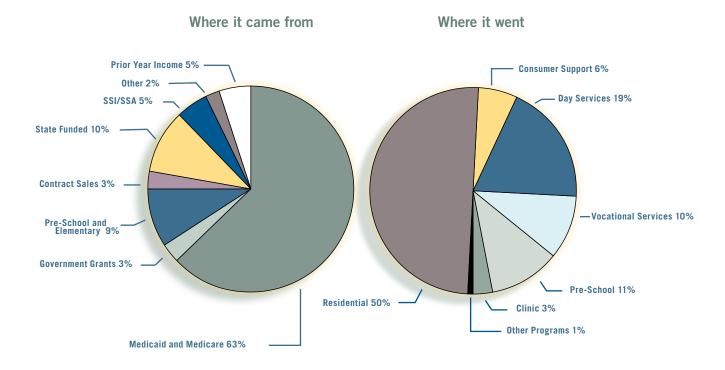


The Association of Development Officers (ADO) has awarded Arc of Westchester Foundation's Executive Director Anne Sweazey (center) with their 2010 Professional Fundraiser of the Year Award.

An awards breakfast with the theme Philanthropy in Action, was held at Abigail Kirsch Tappan Hill in Tarrytown on November 12.

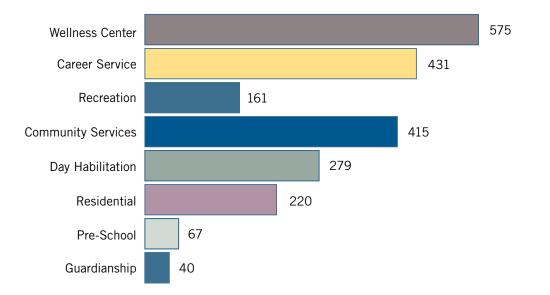
From Left is Ron Doades, Anne Sweazey Center and Larry McNaughton, President of the Arc of Westchester Foundation.





Arc of Westchester Dollar 2010

Individuals Served



2010 Financial Report

2010 Statement of Financial Position

December 31, 2010

	2010	2009
Assets Current:		
Cash and cash equivalents	\$ 9,812,563	\$ 8,463,598
Cash and cash equivalents held by investment managers	1,544,270	2,081,935
Investments, at fair value	559,815	732,006
Accounts receivable, net of allowance for doubtful accounts of \$6,781 in 2010 and \$42,125 in 2009	9,282,773	9,538,979
Prepaid Expenses and other assets	44,100	45,526
Due from affiliates	261,061	190,636
Assets held in custody	2,980,635	392,832
Total current assets	24,485,217	21,445,512
Security deposits	54,664	49,785
Assets limited as to use	1,357,828	1,360,160
Deferred expenses	600,618	647,261
Fixed assets, net	25,292,083	26,094,804
Liabilities and Net Assets Current liabilities:		
Accounts and accrued expenses payable	\$ 5,382,678	\$ 2,767,206
Accrued salaries and vacation payable	2,095.764	1,962,377
Due to affiliates	500,000	500,000
Client funds	451,551	392,832
Other liabilities	261,897	208,745
Current portion of loans payable	257,998	494,925
Current portion of bonds payable	866,448	849,732
Lines of credit	-	950,000
Due to governmental agencies	1,525,603	1,796,845
Total current liabilities	11,341,939	9,922,662
Loans payable, net of current maturities	1,252,391	1,229,476
Bonds payable, net of current portion	12,723,305	13,616,961
Total liabilities	25,317,635	24,769,099
Commitments and contingencies		
Net assets		
Unrestricted	26,472,775	24,788,876
Temporarily restricted	-	39,547
Total net assets	26,472,775	24,828,423
	\$51,790,410	\$49,597,522

2010 FINANCIAl Report

2010 Statement of Activity

December 31, 2010

	2010	2009
Revenues and other support:		
Medicare	\$ 251,252	\$ 204,156
Medicaid	35,668,827	32,793,759
SSI/SSA	2,781,311	2,711,975
State funded	5,696,643	5,645,313
Governments Grants	1,771,051	2,353,923
Tuition and early intervention income	5,281,336	5,444,598
Contract sales	1,984.384	1,644,753
Client fees	177,258	210,425
Rental income	-	-
Other income	574,241	594,212
Contributions	568,824	1,287,734
Net unrealized gains (losses) on investments	65,872	93,564
Interest income	91,862	69,110
Prior year income	3,095,209	774,179
Net assets released from restrictions	-	-
Total revenues and other support	58,008,070	53,827,701
Expenses:		
Program services:		
Residential services	22,069,602	20,198,126
Consumer support	3,187,329	2,853,429
Day services	9,917,024	8,807,430
Vocational services	5,324,969	4,965,035
Preschool	5,849,155	5,446,156
Recreation/camp	45,727	169,071
Intermediate care facilities	3,018,328	2,606,483
Clinic	1,474,222	1,310,357
Community residences	979,189	924,385
Other programs	368,493	156,226
Property operations	120,299	136,228
Total program services	52,354,337	47,572,926
Supporting services		
Agency administration:	4,003,758	3,841,869
Total expenses	56,358,095	51,414,795
Change in net assets before loss on disposal of fixed assets	1,649,975	2,412,906
Loss on disposal of fixed assets	5,623	6,824
Loss on Extinguishment of Debt	-	707,849
Change in net assets	1,644,352	1,698,233
Net assets, beginning of year	24,828,423	23,130,190
Net assets, end of year	\$26,472,775	\$24,828,423

Our Donors

Generous contributions ensure superlative services. We are grateful to the following members and donors for their gifts in 2010. We wish we could list everyone!

Shooting Stars \$50,000 +

Bresnan Bike Tour Golfing for Kids A Matter of Taste 7 Singer, Netter, Dowd and Berman The Estate of Annette Edwards The Estate of Marjorie A. Elbers The Tudor Foundation, Inc. The Walbridge Fund, Ltd.

Diamond Stars \$25,000 to \$49,999

Benerofe Properties Mr. John M. Connors, Jr. Mr. and Mrs. Jim P. Manzi Mr. David Swope The Countess Moira Charitable Foundation V & L Marx Foundation

Platinum Stars \$15,000 to \$24,999

Arc of Westchester Young Professionals Ms. Virginia Donovan The New York Community Trust Mr. and Mrs. Edward Saggese David B. and Elizabeth Walker

Gold Stars \$10,000 to \$14,999

The Honorable Andrea Stewart-Cousins Mr. and Mrs. David Gette H.O.P.E. for Youth Foundation Horticultural Solutions Mr. and Mrs. Rudolf Laager Ronald McDonald House Charities Mr. and Mrs. Paul Stevelman

Silver Stars \$5,000 to \$9,999

Atlantic Philanthropies Director/ Employee Designated Gift Fund The Rita A. Aranow Family Fund **Bradford Renaissance Portraits Broadview Network** The Louise and Arde Bulova Fund, Inc Mrs. Kathleen Connor Mr. and Mrs. Thorsten Cook Couch Braunsdorf Insurance Group Dr. and Mrs. William Frishman Herman E. & Estelle Goodman Foundation Mr. Justin Israel JP Morgan Chase KeyBank Foundation Kramer Portraits Mr. Lawrence Marolda Mr. and Mrs. Alfred Mascia

Mr. Michael Meagher Mr. and Mrs. Eugene J. Porcaro Mr. and Mrs. Morton Ross Mr. and Mrs. Walter J. Scherr, III Anonymous Mr. and Mrs. John D. Walker

Rising Stars

\$1,000 to \$4,999 88th Infantry Division Association, Inc. **Richard & Iris Abrons Foundation** Ms. Lisa Marie Alexander Mr. H. Arthur Alonso American Golf - Pelham American Petroleum Mr. and Mrs. Robert Arnow Mr. Anthony Assalone The Austell Family Foundation Mr. and Mrs. Paul Austi The Bachmann Strauss Family Fund, Inc. Bailey, Haskell & Lalonde Agency Bank of America Ms. Lisa A. Banner Baumeister and Samuels, P.C. **BDO** Seidman Mr. and Mrs. George B. Beitzel Mr. David Bouley Ms. Henriette Brooks Mr. and Mrs. David Caplan Mr. and Mrs. Michael Carmody Chefs Warehouse Mr. Michael G. Cherkasky Mr. and Mrs. Tom Chiusano Mr. John J. Coll Mr. and Mrs. Stephen Connors John M. and Katharine W. Conroy Mr. and Mrs. Michael J. Corrado Mr. and Mrs. Keith Cox **CTL** Contstruction Ms. Fanny Culleton Mr. and Mrs. Cesar DeCastro Decker Tool Rental Ms. Ruth Dewey The Thomas Doran Trust Enterprise **Enterprise Fleet Management** Mrs. Linda B. Evans Mr. Keith E. Ferguson Generoso Pope Foundation Mr. and Mrs. Carl Genna The Glickenhaus Foundation Grassy Sprain Long Term Care, Inc. Mrs. Leon Green Ms. Tibisav Guzman and Mr. Paul Sturr Ms. Lisina Hoch Mr. and Mrs. Thomas Hughes Mr. Morton Hyman IBM Employee Services Center

Mr. Thomas Israel Jasper Energy LLC Mr. George A. Johnson Mr. Stephen A. Johnson Mr. and Mrs. Donald Jonas Jones Apparel **Keany Interiors** Mr. and Mrs. Robert Kenney Anonymous Mrs. Arthur Kramer Mr. and Mrs. John Lawton Mr. and Mrs. Ted Levine Mr. and Mrs. Joesph J. Liberatore Littman Krooks LLP Mrs. Arthur Maier Mr. and Mrs. Joseph Majsak Mrs. Walter Manzi Mr. and Mrs. Edward Marx Mr. and Mrs. Ralph Mauro Mr. and Mrs. Anthony Mazzella, Jr. Mr. and Mrs. Larry McNaughton, Jr. Mr. Edward Merrin Mettel Mr. and Mrs. Sal Mignardi Morgan Stanley Mr. and Mrs. Robert Nielsen Mr. Terence O'Keefe Law Offices of Daniel J. Ollen James P. O'Toole Consulting Operation Santa Claus, Inc. Mrs. Debbi M. Ostrovsky The Pepsi Bottling Group Personal Podiatry P.C. Ms. Patricia Peyser Mr. and Mrs. Eric Prideaux **Proftech Office Products** Quaker Foods and Beverages Dr. and Mrs. Peter Richel Rose & Kiernan, Inc. San Carlos Hotel Saw Mill River Nursery LLC Mr. Walter Scherr Mr. and Mrs. William Schneck Mr. and Mrs. Edmund Schroeder Dr. Baldev Kaur Singh Ms. Elizabeth Sorenson South East Construction Corp. Mr. and Mrs. Ronald Stechler Mr. and Mrs. John Stelluti Mr. and Mrs. David Stern Ms. Elizabeth Straight Stratis Contracting Corp. Mr. Peter D. Sturr Mr. and Mrs. Richard Swierat Mr. and Mrs. Val Taubner Timessquare Capital Managment, LLC Ms. Camille R. Tomao Tropham Foundation, Inc. United Martial Arts Centers United Way of Westchester & Putnam, Inc.



Mr. and Mrs. Peter A. Walkes Wells Fargo Insurance Services USA Westchester Restaurant Group Yonkers League for Retarded Children Mr. John P. Zampino P.C.

Twinkling Stars \$500 to \$999

Mrs. Alan B. Armstrong Mrs. Beth Beck Mr. and Mrs. Richard H. Blackmar Mr. Ronald G. Blum and Ms. Karen W. Lindsav Mr. and Mrs. Geert H. Bouman Mr. and Mrs. Moshe Bronstein Noel F. Caraccio, Esq. Ms. Michelle Christie Mr. and Mrs. Dominick Ciaccia Ms. Jacqueline Cicale Mr. and Mrs. Bertram Cohn Con Edison Solutions Conscious Body Pilates & Massage Therapy Ms. Mary Dantin Ms. Sarah DioGuardi Mr. and Mrs. Edgar Eisner Mr. Al Escobar Mr. Michael Fistel Mr. Jeffrey Giberson **Global Impact** Mr. and Mrs. Sheldon Gordon Dr. and Mrs. Zindel H. Heller Mr. Robert Herlihy and Ms. Carol Ann Hughes Mr. and Mrs. Donald S. Hillman Ms. Catherine Hoffman Houlihan & O'Malley IBM Retiree Charitable Campaign Ms. Jennifer Inglis Intergrated Protection Services LLC Irina Sher Skincare, Inc. Jackson Lewis Jacques Torres Chocolate Mr. Peter H. Jakes The Jandon Foundation Mr. and Mrs. Andrew Kahn Mr. Andrew M. Lankler Mr. and Mrs. Frank LaSorsa The Lawn-Brokers Mr. and Mrs. Dean Lombardo Lou-Co Stone Setters, Inc. Mr. John S. Macken Malco Construction Mr. John T. Mancini and Ms. Filomena Di Sisto Dr. Joseph Manzi Ms. Barbara K. Marks Ms. Janet Matthews Mr. Luke McGrath Mr. Michael Mecca Mr. and Mrs. Mohan Mehra Mr. and Mrs. Steven Meierfeld Mr. and Mrs. Robert C. Meunkle Morgan Stanley

MRA Physicians Mr. and Mrs. Alfonzo Owens Mr. Robert B. Peck Mr. Jeffrey Peek Pfizer United Way Campaign Marie J. Radcliff, Esq. Ray Catena BMW of Westchester Riteway Mechanical Corp. Mr. James M. Roberts Mr. Adrian Rosales Mrs. Frederick Rose Mrs. Edward J. Rosenthal Mr. Robert Rosman and Ms. Sheryl Frishman Mr. and Mrs. Ronald Saltz Alfredo Santucci & Son Chad and Christina Sarchio Mr. Douglas Scherr Mr. Robert Scherr Mr. and Mrs. Michael Schneck Dr. Simeon Schwartz and Dr. Ellen Greenebaum Shapiro-Silverberg Foundation Mr. and Mrs. Christopher Shaw Mr. and Mrs. Jerrold Shenkman Mr. and Mrs. Eglon Simons Mr. and Mrs. Gerald Singer Mr. Eugene Small Somers Pointe Golf Club Mr. and Mrs. Robert Stanley Statewide Abstract Corp. Daniel Sullivan AIA, Architect Mr. and Mrs. Salvatore J. Vaccaro Mrs. Sally Weinraub Mr. and Mrs. James Woolev Ms. Kristen Yurczak

Stars \$250 to \$499

Abbott and Price, Inc. Abigail Kirsch at Tappan Hill Hon. Thomas Abinanti and Janet Longo Abinanti Mr. and Mrs. Thomas K. Aldrich Altria Group, Inc. Ms. Irene Angelidakis Ms. Margie Anik Antonio Cabinetry Corp. The Apple Tree Inn and Restaurant Ms. Muriel M. Aragona B & B's Fifth Avenue Pub Bank of America Matching Gifts Ms. Emie Tracy Barnes **BD** Realty LLC Michael Bellantoni, Inc. Mr. Leonard Berk Mr. and Mrs. Joel Biblowitz **Bilinguals Incorporated** R. Bird & Co., Inc Robert Blair Blaue Gans Mr. and Mrs. Robert Blessey Allan M. Block Agency Mr. John Briganti

Mr. and Mrs. Thomas Brown Mr. Stephen Bush Ms. Mary Bussey and Mr. William Craig Casarella Contracting Corp. Mr. Joseph Cassarini Ms. Marcy Chelmow Ms. Kimberly Chon Church of Saint Patrick Mr. Basil Ciraolo, III Club Fit Briarcliff Mr. and Mrs. Roger Coleman Mr. and Mrs. Michael J. Connery, Jr. **Containment Solutions** County Fair Home Appliance Mr. L. Eugene Crowley Mr. John Cunningham Mr. and Mrs. Patrick Daddino DaNico Restuaurant Dario & Yacker, Suarez & Albert, LLC Mr. and Mrs. Peter A. Deddish Mr. and Mrs. Stephen Deely Ms. Carmine DiSanto Mr. and Mrs. Michael DiSanto Mr. Eugene J Drain Mr. Robert Drain Ms. Leslie Dunbar Ms. Elissa Epstein Dr. and Mrs. Sal Farruggio Mr. and Mrs. Alfred Fayer Ms. Bridget Fee Mrs. Cynthia Ferguson Fidelity Investments Mr. George Filipov Mr. and Mrs. John Furth Ms. Erin Gilligan Gladstein Family Foundation Mr. Mark Glucksman and Ms. Leiber Mr. and Mrs. Victor Gorodischer Granite Properties Mr. Joseph Greco Mr. and Mrs. Marc Guild Ms. Carmia Hart Harwich Management LLC Mr. David Hausmann Hess-Levy Family Foundation Mr. and Mrs. Sean Higgins Mr. and Mrs. John Paul Hill, Jr. Hillman Family Fund Ms. Farah Hoyt Hudson Valley Bank Hudson Valley National Foundation Inc. Mr. and Mrs. Sama Iskander Judelson, Giordano & Siegel, CPA, PC Ms. Ana P. Kang Mr. and Mrs. David Kaplan Mr. and Mrs. David W. Kenyon Mr. and Mrs. Sassoon S. Khazzam Mr. Michael D. Kitsis Mrs. Richard W. Koenig Kopff, Nardelli & Dopf LLP La Fontanella Ristorante Mr. and Mrs. Alastair Lamb Mr. and Mrs. George Landegger

Our Donors

Landmark Group at Smith Barney Lankler & Carragher Attorneys at Law Mr. and Mrs. Michael P. Lanza Mr. Georges G. Lederman, Esq. Mr. Francis Leone Mr. and Mrs. Jay Lerner Ms. Holly Levinson Mr. and Mrs. S. Jay Levy Lions Club of Bedford Village Live Proper Health Mr. and Mrs. Alfred J. Longhitano Ms. Marjorie Madfis and Mr. Paul Piwnicki Mr. Christopher X. Maher Manhattan South Detectives Club Mr. John Mantz Mr. and Mrs. Norman Matthews Mr. and Mrs. Frank McDermott Ms. Amy McNamara Mr. and Mrs. Martin Mertz Metro Med Mr. Steve Mignogna Mike's Snow Plowing Morgan Stanley Mr. and Mrs. Andrew Morse Ms. Anita Mung Mr. and Mrs. Daniel Murdock Ms. Una Murray and Mr. Michael Shoemaker Ms. Carole Narani Mrs. Mildred Neider The Netter Foundation The New City Financial Center

Mr. and Mrs. Robert Nichols Northern Westchester League for Retarded Children North County Dental Care Mr. and Mrs. Robert B. Nuccio Ms. Gina Numme Ms. Sharon O'Neill Mr. and Mrs. Philip Orlando Panoramic Graphics PepsiCo Mr. and Mrs. Harry Phillips, III Mr. and Mrs. Pisano Mr. and Mrs. Joseph Piscina Mr. Erik Porcaro and Mrs. Kristie M. Porcaro Mr. and Mrs. Edward Quinn Mr. and Mrs. Philip Raffiani Mr. David Reichenbaum Trevor A. Reid, PC Mr. Richard Revle Mr. Andrew Richter Ms. Deborah Goldstock Ringel Mr. and Mrs. Scott Ira Rockman Mr. and Mrs. Antonio Rodrigues Ms. Jennifer Lynn Rogers Mr. Kevin Rooney Ms. Adrienne E. Rosen Mr. Joshua Rosenberg Ms. Rhonda Rubin Ms. Sheila Rutigliano Mr. and Mrs. Marcello Santucci Ms. Parris Sanz Mr. and Mrs. George Saul

Mr. and Mrs. Jack Sayer Scarpati & Associates, LLP Ms. Meredith Schacht Ms. Melanie Schaffran Mr. and Mrs. Frank Scolaro Seeger Weiss LLP Sheindlin & Sullivan Mr. and Mrs. Robert N. Shelli Dr. Jeffrey Simon Singer Properties Mr. and Mrs. Stephen Skillman Ms. Jamie Smith and Ms. Amy Laskin Mr. and Mrs. Steven Smith Mr. Peter W. Soans Ms. Barbara Spatola M. Spiegel & Sons Oil Corp. St.Vincents Catholic Medical Center Ms. Martha Stolley Sublink Ltd. Ms. Anne F. Sweazey Ms. Judy Tenney and Mr. Robert Haines Ms. Julie Testwuide Ms. Myriam P. Vocke Walsh & Amicucci LLP Mr. Stephen Weiner Westchester Tree Life Westmore Fuel Co., Inc. Westover Landscape Design Ms. Phyllis Wharton-Clement Woman's Club of Eastchester Ms. Betty Woodson

Legacy of Love

We gratefully recognize those people who have included Arc of Westchester or Arc of Westchester Foundation in their estate plans. These far-sighted and generous people help to ensure future services for developmentally disabled people in Westchester County.

Fulfilled Gifts

Robert Blauner Neil Cifichiello Murrav Collier Constance Dimond Thomas Doran Annette Edwards Miriam G. Ekstein Marjorie A. Elbers Alfred S. Gano Gerard Gleeson and Family Jean Gustafson Helen M. Harris William Jarad Horton James B. Hosmer Edward H. Hussey Mary A. Jensen Heinrich Joachim Charles Kingsley Aldo Mazzarati Anne McGuire

Ira Meirowitz Helen Melnick Jay Robinson Gabriel Rubino Stella and Simon Sheib Rose Simon Milton G. Sincoff Robert E. Stein Joseph F. Vandernoot Heljo Vosari Louise Wick Margaret Annie Wilkins Edwin F. Zimmer

Promised Gifts

Gazella Allen Lorraine Bauchman Judith and Peter Christ Deborah Lea Cohen Ann and John Coneys Katharine Wilson Conroy Betty D'Alton Joan and Edward Dusenberry Douglas and Cynthia Ferguson Dr. William and Esther Frishman Mary Green Justin Israel Emily Perl Kingsley Lucille Kirschner Theodore and Patricia Levine Julia McGuire Larry and Angela McNaughton Margaret Mulvey Theresa Pietsch MG and Dennis Power Sheryl Frishman and Rob Rosman Judith Solomon Anne Sweazev Susan and John Walker Gertrude and Irving Wasserman Louise C. Weston, Ph.D.



Sheryl R. Frishman, Esq. President

Anthony Assalone President-Elect

Anne M. Majsak Immediate Past President

Mark S. Glucksman Secretary

Robert B. Nuccio Treasurer

Janet Abinanti Myles Bartley Joseph Cassarini Katharine Wilson Conroy, Esc Mary Ann Dantin Miriam DeLeon Patsy Ginese Robert Hunt Bernard Krooks, Esq. Mohan Mehra Paul Mehta Christopher Orlando, M.D. Abby Reuben Rosa Rodriquez Rita F. Ross Jerrold Shenkman Baldev Singh, M.D. Paul Stevelman Timothy Sullivan Chinika Thompson

2010 Annual Report is published by the Marketing and Public Affairs Department of Arc of Westchester, a chapter of NYSARC, Inc.

Gleeson-Israel Gateway Center 265 Saw Mill River Road, Hawthorne, NY 10532 Telephone: 914.949.9300 www.westchesterarc.org

Design, layout and photography: Victoria Grinapol, Regina Moore, Panoramic Group

Arc of Westchester Foundation Board of Directors

Lawrence McNaughton President

Beth Beck * Katharine Wilson Conroy * Jazmine Cox William V. Healey Justin Israel Mohan Mehra * Robert C. Paladino Laura Saggese Gerald Singer * Susan Walker

Members

Janet Longo-Abinanti Sheryl R. Frishman, Esq Robert Nuccio

Anne Sweazey **Executive Director**

*Also Foundation Members

OUR EXECUTIVES

Arc of Westchester Executive Staff

Richard P. Swierat Executive Director

Thomas M. Hughes Associate Executive Director

Rosemarie Crisafi Assistant Executive Director, Residential Services

Lawrence Faulkner, Esq. General Counsel & Director of Quality Assurance

Tibi Guzman Assistant Executive Director, Day Services

Melissa Lang Director of Marketing and Public Affairs

Fran Porcaro Assistant Executive Director, Educational Services

Nancy Succoso Special Assistant to the Executive Director

Norman Szymanski Chief Financial Officer

Soosan Tehrani Controller

Myriam Vocke Director of Human Resources

Steve Yellen Assistant Executive Director, Clinic and Community Services envision possibilities. explore choices.



Arc of Westchester • Arc of Westchester Foundation Gleeson-Israel Gateway Center 265 Saw Mill River Road • Hawthorne, NY 10532 www.westchesterarc.org